



Posted 09/25/2014 JW
Posted 10/01/2014 JW

CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
REAL ESTATE COMMISSION

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PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE

MEETING DATE AND TIME: Thursday, October 2, 2014 at 9:30 a.m.

PLACE: Division of Professional Regulation
861 Silver Lake Boulevard, Cannon Building
Second Floor Conference Room A
Dover, Delaware

AMENDED AGENDA
(Amended items are denoted with an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – September 4, 2014
- 3.0 New Business
 - 3.1 Update from the Commission – Ms. Klimowicz
 - 3.2 Review of Course Provider Applications
 - 3.2.1 Course Provider: Keller Williams Realty
 - 3.2.1.1 Course Title: Commercial, Property Management & Land Use 101
Credit Hours: 3.0
Module: 6
 - 3.2.1.2 Course Title: Home Inspections 101
Credit Hours: 3.0
Module: 7
 - 3.2.1.3 Course Title: Home Staging Ins and Outs
Credit Hours: 3.0
Module: 7
 - 3.2.2 Course Provider: Long & Foster Institute of Real Estate
 - 3.2.2.1 Course Title: Ethics
Credit Hours: 3.0
Module: 2
 - 3.2.2.2 Course Title: Home Inspection – Blessing or a Curse?
Credit Hours: 3.0
Modules: 3 or 7

- 3.2.2.3 Course Title: First Time Home Buyers – Guiding a Buyer into a First Home
Credit Hours: 3.0
Modules: 3 or 7
- 3.2.2.4 Course Title: Nuts & Bolts of Home Inspections
Credit Hours: 3.0
Modules: 3 or 7
- 3.2.2.5 Course Title: Understanding the Agreement of Sale
Credit Hours: 3.0
Modules: 3 or 7
- 3.2.2.6 Course Title: Risk Management
Credit Hours: 3.0
Module: 4
- 3.2.2.7 Course Title: Disclosures
Credit Hours: 3.0
Module: 5
- 3.2.2.8 Course Title: Legislative Landmines
Credit Hours: 3.0
Module: 5
- 3.2.2.9 Course Title: Delaware Uniform Common Interest Ownership Act
Credit Hours: 3.0
Module: 5
- 3.2.2.10 Course Title: Agency Law- The Why's, How's and Wherefore's
Credit Hours: 3.0
Module: 5
- 3.2.2.11 Course Title: Practical Tips for Listing Agents
Credit Hours: 3.0
Modules: 6 or 7
- 3.2.2.12 Course Title: Short Sales & Foreclosures
Credit Hours: 3.0
Modules: 6 or 7
- 3.2.2.13 Course Title: Don't Let Your Sale Fall Apart (and What to Do If It Does)
Credit Hours: 3.0
Module: 7
- 3.2.2.14 Course Title: Navigating 2014 and Beyond
Credit Hours: 3.0
Module: 7
- 3.2.2.15 Course Title: Quirks in Real Estate – Practical Resolutions to Problems
Credit Hours: 3.0
Module: 7

3.2.2.16 Course Title: Differences between Delaware and PA Transactions
Credit Hours: 3.0
Module: 7

3.2.3 Course Provider: Ward & Taylor, LLC

3.2.3.1 Course Title: Agency & Fair Housing
Credit Hours: 3.0
Module: 1

3.2.3.2 Course Title: Disclosures
Credit Hours: 3.0
Module: 5

3.2.4 Course Provider: Omega Real Estate School

3.2.4.1 Course Title: Virtual Office Management
Credit Hours: 3.0
Module: 4

3.2.4.2 Course Title: Broker Responsibility & Liability
Credit Hours: 3.0
Module: 4

3.2.4.3 Course Title: Communication
Credit Hours: 3.0
Module: 7

3.2.5 Course Provider: Weichert Real Estate School

3.2.5.1 Course Title: Pre-Licensing Course
Credit Hours: 99.0

*3.2.6 Course Provider: Sussex County Association of Realtors

3.2.6.1 Course Title: Real Estate Auctions
Credit Hours: 3.0
Module: 6 or 7

3.3 Review of Instructor Applications

3.3.1 Michael Morton

Continuing Education: New Licensee Module 4; Continuing Education Modules 1 – 6; Continuing Education Module 7 – Collection of Fees Using Comt System

Pre-Licensing: Real Estate Law

Broker's Course: Ethics; Legal & Governmental Aspects of Real Estate

*3.3.2 Mary Busey

Continuing Education: Module 7 – Mold

*3.3.3 Susan Woods

Pre-Licensing Course: Orientation; Real Estate Mathematics

Broker's Course: Mathematics

- 3.4 Post-Renewal Continuing Education Audit
- 4.0 Correspondence
- 5.0 Other Business before the Committee (for discussion only)
- 6.0 Public Comment
- 7.0 Next Meeting – November 6, 2014 at 9:30 a.m.
- 8.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.